NetDirector
Integrate Once™

CASE STUDY - INVOICING

INVOICING MANAGEMENT WITH BROCK & SCOTT PLLC

BROCK & SCOTT PLLC

BROCK & SCOTT PLLC
ATTORNEYS AT LAW
B&S

INTRODUCTION

Brock & Scott has been a trusted leader in the financial services and real estate industry with a commitment to helping their clients succeed. Their attorneys and staff drive solutions that create value and results to achieve client goals and help them accomplish more. Through multiple offices across their geographic footprint, they work as one team, at their best each day, putting their client interests first. Brock & Scott has been partnered with NetDirector for over a decade, and has continued to expand their usage of the cloud-based integration service.

NetDirector specializes in connecting disparate systems and integrating disconnected data. The cloud-based integration platform has been utilized by default servicing firms since 2005, and is a powerful new-age technology solution for a long-standing problem in the foreclosure industry.

THE BURDEN OF MANUAL INVOICING

Prior to partnering with NetDirector, the team at Brock & Scott had identified invoicing as a constant drain on both labor and time. Manual invoice management typically requires two labor-intensive stages - the manual submission of invoices and the uploading of backup documentation.

Additionally, manual invoice and backup document submission are prone to human error, which can subsequently result in even more time spent on corrections and re-issuing invoices that contain mistakes. Ultimately, this was all resulting in the delayed receipt of payment for Brock & Scott.

Much like any firm, Brock & Scott needed a solution to ensure the accuracy and timeliness of their invoicing process, so they turned to automation with NetDirector.
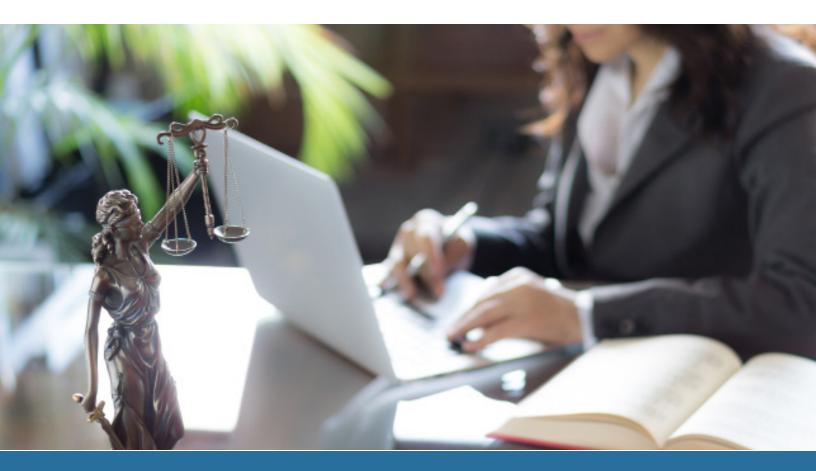
RESULTS

Thanks to an existing partnership with NetDirector, implementing the invoice management piece was a relatively clear next step.

"The invoicing experience has been positive with NetDirector," said Laurie Phillips, the Billing Operations Manager at Brock & Scott. "Prior to partnering with NetDirector on the invoice process we were manually submitting invoices and uploading backup documentation. The automated invoice submission process through NetDirector has provided us with efficiency, accuracy, and reduced timeline with our accounts receivable."

In addition to the direct benefits, Phillips spoke to her experience with her dedicated integration analyst, which NetDirector provides to all clients. "I've worked closely with [our analyst] over the years and she has been a great business partner; collaborative and very responsive."

Ultimately, NetDirector improved the speed at which Brock & Scott can settle their accounts receivable, and reduced the effort needed to ensure timely receipt of payment.

INVOICING CASE STUDY

NetDirector
Integrate Once™

WWW.NETDIRECTOR.BIZ

3450 Buschwood Park Drive,
Tampa, FL 33618
Contact: Gretchen Borer
Phone: 813-736-0115
E-Mail: Gretchen@NetDirector.biz

NetDirector provides a Cloud-based data exchange service to improve business process efficiency and standards compliance. NetDirector creates value for organizations by providing speed in transaction processing, reducing partner collaboration costs and enabling greater responsiveness in serving customers.

Is your company allocating critical IT resources to build and maintain a myriad of data interfaces with trading partners instead of focusing on core business needs?

NetDirector offers an innovative solution that reduces labor costs and increases resource capacity. As a cloud-based service, there is no software or hardware to buy, install, maintain, or upgrade with NetDirector. The value companies experience with on-demand computing far exceeds what they can expect with traditional software.

NetDirector's subscription pricing includes everything you need, so that unlike traditional Interface solutions, you won't be surprised later by hidden costs in software or labor that can quickly add up to as much as ten times the original licensing fees.